Vitro Reports First Quarter 2018 Results
29.4% and 8.2% Year over Year increase in Sales and EBITDA respectively

San Pedro Garza García, Nuevo León, Mexico, April 27, 2018– Vitro, S.A.B. de C.V. (BMV: VITROA), hereinafter "Vitro" or the "Company", a leading glass producer in North America, announced today its results for the first quarter of 2018 ("1Q'18"), and a change on its functional and reporting currency to American dollar .

FINANCIAL HIGHLIGHTS*

Millions of US Dollars

FINANCIAL HIGHLIGHTS*		1Q'18	1Q'17	% Change
Consolidated Net Sales		558	431	*29.4%*
	Flat Glass	496	378	*31.2%*
	Glass Containers	60	50	*18.7%*
Cost of Sales		386	284	*36.0%*
Gross Income		172	147	*16.8%*
Gross Margin		*30.8%*	*34.1%*	*-3.3 pp*
SG&A		101	80	*26.9%*
SG&A % of sales		*18.1%*	*18.5%*	*-0.4 pp*
EBIT (1)		71	67	*4.8%*
EBIT Margin		*12.7%*	*15.7%*	*-3 pp*
EBITDA (1)		103	95	*8.2%*
	Flat Glass	89	88	*1.4%*
	Glass Containers	14	12	*18.2%*
EBITDA Margin		*18.5%*	*22.1%*	*-3.6 pp*
Net income		65	46	*43.7%*
Net Income attributable to controlling interest		65	46	*43.5%*
Total Debt		689	744	*-7.4%*
	Short Term Debt	2	3	*-19.0%*
	Long Term Debt	687	741	*-7.4%*
Cash & Cash Equivalents		160	189	*-15.4%*
Total Net Debt		529	555	*-4.7%*

** Millions US$*

(1) EBIT and EBITDA are presented before other expenses and income.

First Quarter 2018 Highlights

- Vitro announced solid results for the first quarter of 2018 primarily benefitting from the consolidation of the recent acquisition of Vitro Automotive (previously the original equipment unit of PGW "OEM") in Flat Glass as well as a good performance in its legacy businesses.

- Consolidated Net Sales increased 29.4% year-over-year ("YoY") during the first quarter of 2018 to US$558 million. This was mainly driven by the 31.2% YoY increase in the Flat Glass division to US$496 million despite the outage of one of its flat glass furnaces in Carlisle, PA. Revenues for the Glass Container unit, rose 18.7% to US$60 million, driven by an increase in volume and improved mix in Cosmetics, Fragrances and Pharmaceutical ("CFT") business which more than offset the weak demand for Molds, Machinery and Equipment Business ("FAMA").

- EBITDA increased 8.2% over 1Q´17 to US$103 million. This was mainly due to the acquisition of the Automotive Glass business in the United States, as well as a solid performance in the CFT, Architectural and Automotive markets in Mexico. Flat Glass increased 1.4% while Glass Containers advanced 18.2%. This was partially offset by the higher costs incurred from the temporary furnace shutdown described above.

- The impact in EBITDA of the furnace shutdown net of the insurance recovery proceeds was higher cost of US$3.9 million, not considering the impact on profitability from the lost sales.

Commenting on Vitro's performance and outlook, Mr. Adrián Sada Cueva, Chief Executive Officer, said *"We are executing our strategic plan and delivered solid results in the quarter driven partially by acquisitions as well as a good performance from our legacy businesses. Sales in the quarter were fueled by growth in our flat glass foreign subsidiaries, up 45% year over year resulting in total revenue growth for the Company of 29%. At the same time, the Architectural Glass business was challenged by the ongoing reduction in capacity at one of the US float glass plants. We worked hard during the quarter to fulfill our customers' architectural glass requirements by sourcing from other plants and third parties, but volume was still lower year over year. Overall, along with strong revenue growth, we had a solid profit performance during the quarter while margins, however, were impacted primarily due to higher costs associated with the furnace temporary shut-down, as well as lower margin contribution from the automotive industry compared to architectural segments. We expect to have the flat glass furnace that is under repair back in operation for the third quarter of this year."*

"*The underlying trends in our business remain strong and we continue to win new business in all the business segments. Our organization remains focused at continuing to improve our performance in our operations by reducing costs while improving our quality and service. We are also working in several organic expansion projects that will strengthen our technological leadership position and deliver growth. One of these projects is the investment we are making in a Jumbo Coater in Wichita Falls, Texas that will start operations during the 3Q'18, and will produce high performance glass in jumbo sizes, being the first of its kind in the Western Hemisphere. Even though we will still have some headwinds during the 2Q'18 due to the furnace that is under repair, our outlook for 2018 remains positive due to the positive market dynamics and the expected improvement in our performance after the furnace repair*" concluded Mr. Sada.

Commenting on the financial results, Mr. Claudio Del Valle, Chief Administrative and Financial Officer, "*Overall, we are pleased with our financial performance for the first quarter. Cost controls, optimizing financial efficiency and leveraging our financial strength are key pillars of our financial strategy. During the quarter, however, we experienced higher costs primarily related to the damaged float glass facility. Insurance recoveries partially mitigated the impact to profitability, but overall it was a net negative impact to EBITDA and net income. We are committed to achieve, improve and sustain profitability and would expect margin improvement when the facility resumes full operation at optimal capacity during the third quarter of this year. Despite this impact to our profitability, our execution is solidly generating EBITDA growth*."

This report presents unaudited financial information prepared in US Dollars according to International Financial Reporting Standards (IFRS). Certain amounts may not sum due to rounding.

REVIEW OF CONSOLIDATED RESULTS

	Mar'18	Mar'17
Inflation in Mexico		
Quarter	1.4%	2.9%
LTM	5.2%	5.4%
Inflation in USA		
Quarter	1.0%	0.6%
LTM	2.6%	2.0%
Exchange Rate		
Closing	18.27	18.80
Average (Quarter)	18.57	19.86
Devaluation (Apreciation) MXN/USD		
Accumulated (Closing)	-7.1%	-8.8%
Quarter (average) YoY	-6.5%	11.3%

The Company's results for the first quarter 2018 include the financial statements for the Vitro Automotive Glass business in the United States and Europe acquired in March 2017.

This business is now consolidated within Vitro's Flat Glass division. As a result, the Flat Glass division is segmented as follows: Automotive Original Equipment Manufacturers (OEM), Automotive Replacement Glass (ARG), Architectural Glass and Chemical business.

The Glass Containers Business Unit is comprised of Cosmetics, Fragrances and Pharmaceutical ("CFT"), a Joint Venture with COMEGUA in Central America, accounted under the equity method, and the Molds, Machinery and Equipment ("FAMA") Businesses.

CONSOLIDATED SALES

Consolidated revenues rose 29.4% YoY to US$558 million, from US$431 million in 1Q'17, benefitting primarily from the acquired business that delivered 45% growth, as well as organic growth in both the Containers and the Flat Glass Division, for domestic and exports markets, rising 11.6% and 18.3% respectively.

Table 1 - SALES

	Millions of US Dollars		
	1Q'18	1Q'17	*YoY% Change*
Total Consolidated Sales	**558**	**431**	***29.4***
Domestic Sales	164	147	*11.6*
Export Sales	81	68	*18.3*
Foreign Subsidiaries	313	216	*45.0*
Flat Glass	**496**	**378**	***31.2***
Domestic Sales	128	119	*7.0*
Export Sales	56	43	*29.1*
Foreign Subsidiaries	313	216	*45.0*
Glass Containers	**60**	**50**	***18.7***
Domestic Sales	35	25	*37.7*
Export Sales	25	25	*(0.3)*

Flat Glass sales increased 31.2% YoY to US$496 million in 1Q'18, from US$378 million during the same period of 2017, primarily as a result of the integration of the Automotive Business in the US as well as solid growth of Architectural and Automotive Businesses in Mexico.

In the Automotive Business, innovative technologies are necessary to pursue growth within a competitive industry environment that keeps pressure on prices and in turn margins. In the OEM segment, Mexican domestic sales reaffirmed the Company's positioning in the SUV's segment with the production of Ford Navigator and Explorer, VW Tiguan, and Chevrolet Equinox, and the winning of new customers including; Hyundai and Kia.

Additionally, the opening of the Company's new ARG facility for tempered and laminated products, that commenced operations during 2Q'17, enabled Vitro to produce 1 million additional pieces, increasing at a double-digit pace versus same period last year and improving the price mix for the Mexican domestic and export markets.

In the Architectural Business, total domestic sales rose 8%, driven by the construction segment which increased 16% benefitted from both, volume and an enhanced product mix, while automotive glass advanced 8% YoY. This was partially offset by a slowdown in the demand of the industrial segment in Mexico. In the US, Architectural Business sales were negatively impacted by 9.1% compared to 1Q'17 due to the Carlisle production line stoppage, affecting the glass supply for the rest of the processes within the system. The Company's priority was to fulfill client orders, regain the displaced volume and recover customer's trust, by supplying glass from other plants and from third parties. Although volume increased 9% with respect to 4Q'17, the Carlisle production halt represented one-seventh of the Company's float glass production in the United States, causing a 15% shortfall versus the same period of the last year. Optimal capacity levels will be recovered after the start-up of the Carlisle furnace, scheduled for the end of 2Q18.

Vitro's Chemical Business experienced a 5% growth in sales versus 1Q'17, mainly driven by an increase in demand of calcium chloride for petrochemical products for the US, Canada and Brazil, as well as of the de-icing products for the US. This was partially offset by production-line interruptions that affected the efficiencies in our Soda Ash and Sodium Bicarbonate production, used for the production of soap, detergents, pharmaceutics and water treatment, among others, for both domestic and export markets.

Our Glass Containers business also showed a good performance in stronger prices and higher volumes. Revenue increased 18.7% from US$50 million during 1Q'17 to US$60 million during 1Q'18 mainly boosted by Fragrances and Pharmaceutical Business, in response of the favorable dynamics in the domestic market with a double-digit increase in perfumes and a 5% increase in pharmaceutical sales compared to the same period of 2017. Export sales for US and South America were essentially flat, although Brazil experienced a 4% sales increase versus 1Q'17.

The solid performance at the Fragrances and Pharmaceutical Business was slightly offset by a decrease in sales in FAMA Machinery and Equipment Business, The decreased sales was driven by the drop in the demand for its molds and spare products, partially offset by an increase in the Machinery and Automatization segment. Despite these difficulties of FAMA due to its highly concentrated sales in few customers, commercial efforts to diversify the client portfolio is beginning to show positive results including obtaining new clients for spare parts and molds, as well as for automation services and products, in Mexico, Argentina, Guatemala and Costa Rica.

EBIT AND EBITDA

Consolidated EBITDA rose 8.2% to US$103 million in 1Q'18 despite stoppage of one of the float production lines in Carlisle. The acquisition of Automotive US in March 2017, the increased capacity of OEM and ARG in Mexico, and the organic growth for Architectural Glass Mexico and Fragrances and Pharmaceutical Business positively contributed to this performance.

Flat Glass EBIT was 4.9% lower YoY to US$61 million, while EBITDA increased 1.1% to US$89 million in 1Q'18. The reduction in margin versus 1Q'17 reflects the integration of the lower margin automotive business in the US, when compared to those of architectural segment. Automotive Business in Mexico, healthy organic growth in Automotive OEM with the inclusion of the new platforms for SUV's and the increase in ARG capacity of laminated and tempered products, along with solid growth in volume and product mix in Architectural Glass in Mexico, helped to offset the decrease in volume, and the extra costs incurred by the Carlisle shutdown. These extraordinary costs included glass sourcing, higher distribution costs, and inefficient labor that amounted to US$20.4 million. This was partially offset by insurance recoveries of US$16.5 million resulting in a US$3.9 million net impact for the quarter. Additionally, Flat Glass results were impacted by price increases for raw materials and energy and higher distribution costs in Chemical Business.

Glass Containers EBIT improved 16% on an organic basis to US$10 million in the 1Q'18, while EBITDA increased 18% YoY to US$14 million from US$12 million during the 1Q'17. This is a result of an enhanced product mix due to an increase in demand for perfumes and pharmaceutical segments, partially offset by the lower contribution from molds and spare part products in our FAMA Business.

Table 2 - EBIT & EBITDA [1] [2]

	Millions of US Dollars		
	1Q'18	1Q'17	YoY% Change
Consolidated EBIT	**71**	**67**	***4.8***
Margin	***12.7%***	***15.7%***	*-3 pp*
Flat Glass	61	64	*(5)*
Margin	*12.3%*	*17.0%*	*-4.7 pp*
Glass Containers	10	9	*16*
Margin	*17.4%*	*17.7%*	*-0.3 pp*
Consolidated EBITDA	**103**	**95**	***8.2***
Margin	*18.5%*	*22.1%*	*-3.6 pp*
Flat Glass	89	88	*1*
Margin	*18.0%*	*23.3%*	*-5.3 pp*
Glass Containers	14	12	*18*
Margin	*23.2%*	*23.3%*	*-0.1 pp*

[1] EBIT and EBITDA are presented before other expenses and income

[2] Consolidated EBIT and EBITDA includes Corporate subsidiaries.

NET FINANCIAL COST

During 1Q'18 Vitro reported Net Financial Cost of US$9 million, compared to the US$11 million during the first quarter of 2017. This was mainly due to the financing of the recent acquisition of the Automotive US Business, as well of the increase in the Libor rate which is the basis of our interest expense. As a result both made us increase our Net Interest Expenses increased from US$7 million reported in 1Q'17 to US$10 million in 1Q'18. This increase was partially offset by a reduction in other financial expenses from US$5 million in first quarter 2017 to US$1 million during the current period.

Table 3: NET FINANCIAL INCOME (COST)

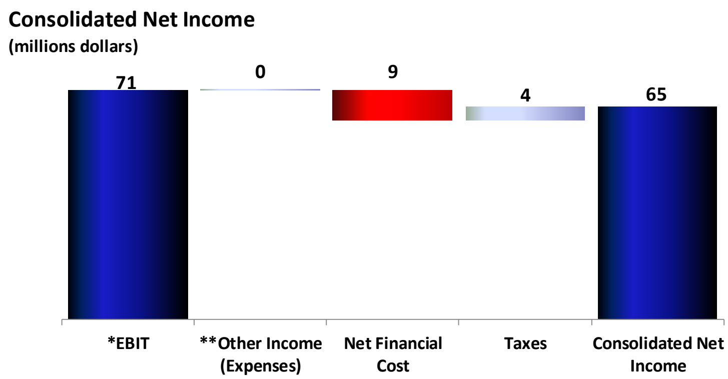
	Millions of US Dollars		
	1Q'18	1Q'17	YoY% Change
Net interest income (expenses)	(10)	(7)	*(39.5)*
Other financial (expenses) income (1)	(1)	(5)	*(78.3)*
Foreign exchange gain (loss)	2	2	*15.2*
Net Financial Income (Cost)	**(9)**	**(11)**	*(10.9)*

(1) Includes natural gas hedgings and other financial expenses.

YoY % Change is presented in absolute values.

CONSOLIDATED NET INCOME

The Company reported Consolidated Net Income of US$65 million in the first quarter of 2018, which was composed of the following: EBIT of US$71 million, Net Financial Cost of US$9 million, and US$4 million tax gain. The tax gain was due to the change of the functional currency from peso to US dollar, compared to Income Tax expense of US$13 million in 1Q'17.



* EBIT is presented before other expenses and income
** Includes equity method participation on associates.

CONSOLIDATED FINANCIAL POSITION

As of March 31, 2018, the Company had a cash balance of US$160 million, compared to US$180 million at the end of 4Q'17. Total debt at March 31, 2018 was US$689 million of long-term debt is denominated in US Dollars and is related to the recent acquisitions.

Terms of the debt include a 3-year grace period in principal amortizations and a 7 year maturity, resulting in an average life of 5.6 years. The Debt to EBITDA ratio at the end of the first quarter was 1.7x LTM, with a Net Debt to EBITDA of 1.3x.

Table 4: DEBT INDICATORS

	Millions of US Dollars, except where indicated						
	1Q'18	4Q'17	3Q'17	2Q'17	1Q'17	4Q'16	3Q'16
Leverage (1)							
(Total Debt / EBITDA (2)) (Times) LTM	1.7	1.8	1.9	2.2	2.5	2.0	2.3
(Total Net Debt / EBITDA (2)) (Times) LTM	1.3	1.3	1.4	1.7	1.9	1.1	NA
Total Debt	**689**	**689**	**748**	**749**	**744**	**513**	**497**
Short-Term Debt	2	5	4	4	3	1	0
Long-Term Debt	687	685	744	745	741	512	497
Cash and Cash Equivalents	160	180	214	174	189	240	924
Total Net Debt	**529**	**509**	**534**	**575**	**555**	**273**	**(427)**
Currency Mix (%) Dlls / Pesos	100 / 0	100 / 0	100 / 0	100 / 0	100 / 0	100 / 0	100 / 0

(1) Financial ratios are calculated using figures in dollars.
(2) EBITDA is Last Twelve Months
(3) EBITDA includes LTM historical information plus proforma data for the acquired businesses.

CASH FLOW

In 1Q'18 the Company reported a negative Net Free Cash Flow of US$3 million, compared to the positive US$33 million in 1Q'17. Despite the higher EBITDA contribution in 2018 versus 2017, net free cash flow was affected by: an increase in working capital investments from (US$7 million); higher capital expenditures (US$6 million); increased net interest payments (US$4 million) and dividend payments (US$32 million) which in 2017 were paid during the second quarter. These increases were partially offset by a reduction in tax payments of US$3 million.

Table 5: CASH FLOW FROM OPERATIONS ANALYSIS (1)

	Millions of US Dollars		
	1Q'18	1Q'17	YoY% Change
EBITDA	103	95	*8.2*
Working Capital (2)	(32)	(25)	*25.4*
Cash Flow from operations before Capex	**71**	**70**	***1.9***
Capex (4)	(32)	(26)	*(20.8)*
Cash Flow from operations after Capex	**39**	**44**	***9.4***
Net Interest Paid (3)	(11)	(7)	*44.6*
Cash Taxes (paid) recovered	(0)	(3)	*NA*
Dividends	(32)	-	*NA*
Net Free Cash Flow	**(3)**	**33**	**--**

(1) This statement is a cash flow analysis and it does not represent a Cash Flow Statement according with IFRS.
(2) Includes: trade receivables, inventories, suppliers, other current assets and liabilities including IVA (Value Added Tax).
(3) Includes interest income, natural gas hedgings and other financial expenses.
(4) Includes advanced payments which under IFRS is cosidered as other long term assets.

CAPITAL EXPENDITURES:

Capex totaled US$32 million during the first quarter of the year. Funds were expended as follows: US$21 million for Architectural Business, mainly for the Carlisle plant and the " Jumbo Coater" production line in the U.S; US$7 million for the Automotive business, mainly for new platform services in Mexico and the United States; US$2 million for Fragrance and Pharmaceutical Business in Mexico; and US$1 million for the increase in capacity of Machinery and Equipment of FAMA Business.

RELEVANT EVENTS:

Vitro acquires representative shares of its share capital

January 17th, 2018 – Vitro, reports that today it has acquired 964,500 representative shares of its share capital from the market. The shares acquired by Vitro represent 0.2% of the total outstanding shares and will remain in its own possession.

Vitro announces change of Functional and Reporting Currency

April 26, 2018 - Vitro informs that, once reviewed and authorized by the Board of Directors and its Audit Committee, as well as informed to the correspondent authorities, as of the 1st. January 2018, the Issuer and its main Mexican operating subsidiaries prospectively change their Functional Currency from the Mexican Peso to the United States Dollar; In addition, it informs that, from that same date, it changes its Reporting Currency to the United States Dollar.

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About Vitro

Vitro, S.A.B. de C.V. (BMV: VITROA) is a leading glass manufacturer in North America and one of the world's major companies in its industry, backed by more than 100 years of experience. Founded in 1909 in Monterrey, Mexico, the Company has subsidiaries around the globe, offering quality products and reliable services to meet the needs of two businesses: flat glass and glass containers. Companies of Vitro produce, process, distribute, and market a wide range of glass articles, which are part of the daily life of thousands of people. Vitro offers solutions for multiple markets, including architectural and automotive as well as cosmetic, pharmaceutical and toiletries. The Company is also a supplier of chemical products and raw material, machinery, molds and equipment for industrial use. As a socially responsible organization, Vitro works on several initiatives aligned to its Sustainability Model, aiming to create a positive influence in the economic, social, and environmental aspects relevant to its stakeholders, in a responsible corporate management framework. For more information, visit: http://www.vitro.com

Disclaimer

Use of Non-IFRS Measures

A body of International Financial Reporting Standards is commonly referred to as "IFRS". A financial measure is generally defined as one that purports to measure historical or future financial performance, financial position or cash flows but excludes or includes amounts that may not be fully comparable with IFRS. In this report we use certain measures that are different to IFRS, among which is included EBITDA. EBITDA would not be so adjusted in the most comparable IFRS measure. We disclose in this report certain non-IFRS financial measures, including EBITDA. EBITDA: operating profit plus depreciation and amortization, and provision for employee retirement obligations with impact in the operating profit.

***To fully comply with the Mexican Stock Exchange Regulation, art. 4.033.01 Section VIII, the Company states that at the date of this press release, the following Brokerage or Credit Institutions provide analysis coverage to our securities: GBM Grupo Bursátil Mexicano, S.A. de C.V., Casa de Bolsa.*

CONSOLIDATED

VITRO, S.A.B. DE C.V. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

AS OF MARCH 31, 2018 AND 2017

FINANCIAL POSITION	1Q'18	1Q'17	% Var.
	Dollars		
Cash & Cash Equivalents	160	189	*(15.5)*
Trade Receivables	332	309	*7.6*
Inventories	363	275	*31.7*
Other Current Assets	79	68	*16.6*
Total Current Assets	**933**	**841**	***11.0***
Property, Plant & Equipment	1,200	1,131	*6.1*
Deferred taxes	151	211	*(28.4)*
Other Long-Term Assets	45	58	*(22.7)*
Investment in Associates	92	113	*(18.4)*
Intangible asset	348	348	*(0.1)*
Total Non Current Assets	**1,837**	**1,862**	***(1.3)***
Total Assets	**2,770**	**2,702**	***2.5***
Short-Term & Current Debt	2	3	*(19.0)*
Trade Payables	254	202	*25.7*
Other Current Liabilities	163	222	*(26.3)*
Total Current Liabilities	**420**	**427**	***(1.6)***
Long-Term Debt	687	741	*(7.4)*
Other LT Liabilities	225	245	*(8.0)*
Total Non Current Liabilities	**912**	**986**	***(7.6)***
Total Liabilities	**1,332**	**1,413**	***(5.8)***
Controlling interest	1,437	1,288	*11.6*
Noncontroliing interest	1	1	*12.5*
Total Shareholders Equity	**1,438**	**1,289**	***11.6***

FINANCIAL INDICATORS[1]	1Q'18	1Q'17
Debt/EBITDA (LTM, times)	1.7	2.5
EBITDA/ Interest. Exp. (LTM, times)	10.1	24.4
Debt / (Debt + Equity) (times)	0.3	0.4
Debt/Equity (times)	0.5	0.6
Total Liab./Stockh. Equity (times)	0.9	1.1
Curr. Assets/Curr. Liab. (times)	2.2	2.0
Sales (LTM)/Assets (times)	0.8	0.5
EPS (US$) (YTD)*	0.1	0.1

* Based on w eighted average outstanding shares year to date

OTHER INFORMATION	1Q'18	1Q'17
# Shares Issued (thousands)	483,571	483,571
# Weighted Average Shares Outstanding (thousands)	481,819	483,126
# Employees	14,863	14,376

(1) Financial ratios are calculated using figures in dollars.

CONSOLIDATED

VITRO, S.A.B. DE C.V. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME

FOR THE PERIODS, (MILLIONS)

INCOME STATEMENT	First Quarter Dollars 2018	2017	% Var.
Consolidated Net Sales	558	431	29.4
Cost of Sales	386	284	36.0
Gross Income	**172**	**147**	16.8
SG&A Expenses	101	80	26.9
Operating Income	**71**	**67**	4.8
Other Expenses (Income), net	2	(1)	--
Operating income after other expenses (income), net	**69**	**68**	**1.6**
Share in earnings (loss) of unconsolidated associated companies	2	1	26.4
Interest Expense	10	8	31.7
Interest (Income)	(0)	(1)	NA
Other Financial Expenses, net	1	5	(78.3)
Foreign Exchange Loss (Income)	(2)	(2)	(15.2)
Net financial cost	9	11	(10.9)
Income (loss) before Tax	**61**	**59**	4.4
Income Tax	(4)	13	NA
Net income (loss)	**65**	**46**	43.7
Net Income (loss) attributable to controlling interest	65	46	43.5
Net Income (loss) attributable to noncontrolling interest	0	0	NA

VITRO, S.A.B. DE C.V. AND SUBSIDIARIES

SEGMENTED INFORMATION

FOR THE FOLLOWING PERIODS, (MILLION)

	First Quarter		
	Dollars		
	2018	2017	%
FLAT GLASS			
Net Sales	496	378	*31.2%*
Intercompany Sales	0	0	*179.8%*
Net Sales to third parties	496	378	*31.2%*
EBIT [4]	61	64	*-5.4%*
Margin [1]	12.3%	17.0%	
EBITDA [4]	89	88	*1.4%*
Margin [1]	18.0%	23.3%	
Flat Glass volumes			
Construction (Thousand m2R) [2]	65,001	53,264	*22.0%*
Automotive (Thousands pieces)	16,020	8,983	*78.3%*
Soda Ash (Thousand Tons)	178	164	*8.5%*
GLASS CONTAINERS			
Net Sales	60	50	*18.7%*
Intercompany Sales	1	0	*162.4%*
Net Sales to third parties	59	50	*18.0%*
EBIT [4]	10	9	*16.5%*
Margin [1]	17.4%	17.7%	
EBITDA [4]	14	12	*18.2%*
Margin [1]	23.2%	23.3%	
Glass containers volumes (MM Pieces)			
Domestic	123	129	*-4.7%*
Exports	134	126	*6.0%*
Total:Dom.+Exp.	257	256	*0.6%*
CONSOLIDATED [3]			
Net Sales	558	431	*29.4%*
EBIT [4]	71	67	*4.8%*
Margin [1]	12.7%	15.7%	
EBITDA [4]	103	95	*8.2%*
Margin [1]	18.5%	22.1%	

(1) EBIT and EBITDA Margins consider Consolidated Net Sales.

(2) m2R = Reduced Squared Meters.

(3) Includes corporate companies and other's sales and EBIT.

(4) EBIT and EBITDA are presented before other expenses and income effect.